

## **INVITATION OF QUOTATION FROM R1 - R1 MILLION**

## THIS FORM MUST BE COMPLETED IN DETAIL AND MUST BE ACCOMPANIED BY A VALID BBBEE

CERTIFICATE/SWORN AFFIDAVIT /CSD REPORT

| SELLIN IS TELEVISION OF THE SELLIN OF THE SE |  |
|--|--|
| QUOTATION NUMBER: R/S/2526/2152  | VALIDITY PERIOD OF QUOTATION Days (To be completed by the Supplier)  |
| CLOSING DATE: 20/10/2025   | CLOSING TIME:11:00   |
| DESCRIPTION(SPECIFICATION/S) OF ITEMS/ SERVICE REQUIRED REQUEST FOR SERVICES PROVIDER TO PROVIDE NON-CREDIT BEARING TRAINING ON LEADERSHIP MANAGEMENT TO CASP FUNDED BENEFICARIES FOR MULTIPLE PROJECTS FOR 5 DAYS. See attached spec.   | COMPANY NAME:  TEL NO: FAX NO:  CONTACT PERSON:  CSD REG NUMBER MAAA |
| DOES OFFER COMPLY WITH SPECIFICATION?  | YES/NO<br>(DELETE WHICH EVER IS NOT APPLICABLE)                      |
| DOES ARTICLE COMPLY WITH SABS SPECIFICATION? HAS IT BEEN INSPECTED BY SABS?  | YES/NO<br>YES/NO<br>(DELETE WHICH EVER IS NOT APPLICABLE)            |
| DELIVERY PERIOD AFTER INITIAL ORDER?   |  |
| IS THE PRICE FIRM  |  |
| WHERE ARE THE STOCK HELD?<br>(PHYSICAL ADDRESS , PLEASE)   |  |
| QUOTATION PRICE INCLUDING VAT (VAT TO BE ADDED BY REGISTERED VAT VENDORS ONLY)   | TOTAL: R   |
| COMPANY OFFICIAL STAMP (COMPULSORY)  | SIGNATURE OF BIDDER  |
| Quotation to be returned to: Kholiwe Mkhize  |  |

1 CEDARA ROAD SCM BID BOX

Tel. No: 033 355 9359

NB: ALL DOCUMENTS PERTAINING TO THIS QUOTATION, MUST BE COMPLETED IN FULL, SIGNED AND RETURNED WITH ALL SUPPORTING DOCUMENTS

## **FOR ENQUIRY ONLY**

END-USER NAME : Nonkululeko Memela

CELLPHONE NUMBER : 0769400243

E-MAIL ADDRESS : Nonkululeko.Memela@kzndard.gov.za

PROPOSED DELIVERY DATE : 12-16 January 2026
DELIVERY ADDRESS : Durban (uMhlanga)
LOCAL MUNICIPALITY : eThekwini Metro

DISTRICT : eThekwini District

| LINE<br>NO. | DESCRIPTION OR SPECIFICATION OF ITEM  | REQUIRED<br>QUANTITY |   | UNIT PRICE EXCL.<br>VAT |   | TOTAL PRICE |  |
|-------------|---|----------------------|---|-------------------------|---|-------------|--|
|             | (Please be very specific and clear)   |                      | R | С                       | R | С           |  |
| 1.          | Request for the Training Service Provider to offer training for CASP Funded Beneficiaries at eThekwini District for multiple projects.  Date: 12-16 January 2026 Name of Course: Leadership Management Training (05-day course) Number of learners: 15  | 15 Learners          |   |                         |   |             |  |
| 2.          | The following should be communicated and covered at the start of training:  |                      |   |                         |   |             |  |
|             | <ul> <li>Labour law overview: Basic Conditions of Employment Act (BCEA), Labour Relations Act (LRA), Employment Equity Act (EEA), UIF, COIDA (compensation for workplace injuries). Refer participants to Department of Employment and Labour and CCMA for disputes.</li> <li>Agricultural support and finance: DAFF, provincial Departments of Agriculture, Land Bank, SEDA, Agri SETA and commodity organizations (AgriSA, Grain SA, NAMC). Local water, land and environmental rules may affect</li> </ul> |                      |   |                         |   |             |  |

|    |   |  | 1 |  |
|----|---|--|---|--|
|    | operations.   |  |   |  |
|    | • Emphasize health & safety:  |  |   |  |
|    | occupational safety on farms, pesticide   |  |   |  |
|    | handling, heavy machinery rules and   |  |   |  |
|    | child labour prohibitions.  |  |   |  |
| 2. | Content to be covered during training must include:   |  |   |  |
|    | <b>Day 1</b> : Foundations of Leadership & Personal Effectiveness   |  |   |  |
|    | Objectives:   |  |   |  |
|    | - Introduce leadership concepts applicable to   |  |   |  |
|    | farming; self-awareness and personal  |  |   |  |
|    | leadership development.   |  |   |  |
|    | <ul> <li>Leadership vs management: roles, responsibilities and key traits for farm leaders (45 min)</li> <li>Self-assessment: leadership style inventory, strengths and development needs</li> <li>Emotional intelligence on the farm: self-management, empathy, communication basics</li> <li>Practical exercise: role-play — giving/receiving feedback with farm scenarios</li> <li>Time management and priority setting for seasonal work (planning for busy periods) tools (Eisenhower matrix, daily routines)</li> </ul> |  |   |  |
|    | Personal action plan: participants set 3 leadership development goals for the course  |  |   |  |
|    | Day 2: People Management, Labour Relations & Farm Health & Safety   |  |   |  |

## Objectives:

Build skills in recruiting, supervising, motivating and fairly managing farm employees; understand South African labour rights relevant to farms.

- Recap + review of personal goals
- Recruitment & job design: writing job descriptions, interviewing, selecting seasonal vs permanent staff
- Labour law essentials for farms: BCEA basics (hours, leave, overtime), UIF, COIDA, employment contracts, minimum wages and common pitfalls
- Performance management: setting expectations, simple appraisal forms, coaching and disciplinary steps; constructive feedback role play
- Occupational Health & Safety (OHS) on farms: risk assessment, PPE, pesticide safety, machinery safety and safety culture
- Practical exercise: create a simple farm safety checklist and run a mock toolbox talk

Day 3: Planning, Decision Making & Operational Management

## Objectives:

Teach planning tools (SWOT, SMART objectives), financial basics (budgeting, cashflow) and daily operational planning.

- Recap + farm problem clinic
- Strategic & operational planning: farm vision, mission, setting SMART goals, translating to season plans
- SWOT analysis and risk assessment for participant farms — group workshop
- Financial basics: simple budgeting, break-even, cashflow management and

monitoring (income vs expenses, timing of receipts) (60 min)

**Practical:** complete a simple monthly cashflow for a crop/enterprise example; discuss crop finance & input timing

## **Practical outcomes:**

Each participant produces a one-page seasonal plan and a monthly cashflow worksheet for a chosen enterprise.

**Day 4** Team Leadership, Communication & Conflict Resolution
Objectives:

- Improve team leadership, meetings, communication and resolving conflict between workers or between management and workers.
  - Recap + short review of day 3 outputs
  - Building and motivating teams: delegation, empowerment, incentives and recognition on farms
  - Effective communication tools: daily briefings, toolbox talks, visual management (signs, boards), record keeping
  - Conflict resolution and mediation: common farm disputes (wages, working hours, resource use) and a stepwise approach to mediation; role-play
  - Meetings and governance: running effective staff meetings, minutes, follow-up; basics of co-op governance and farmer group leadership

**Practical:** conduct a mock staff meeting and use a meeting agenda template; create a staff training calendar

Practical outcomes:

Participants practice mediation play, produce a

staff meeting agenda and a basic training plan for seasonal workers.

**Day 5:** Change Management, Value Chains, Partnerships & Action Planning

## Objectives:

Equip leaders to manage change (new technology, markets, climate risks), build partnerships, and produce a practical farm leadership/action plan.

- Recap + Q&A on participant challenges
- Change management: introducing new practices (irrigation, mechanization, record systems) — overcoming resistance and ensuring adoption
- Markets & value chain leadership: understanding buyers, grading/quality, contracts, traceability and negotiating
- Partnerships & finance: working with cooperatives, extension, Land Bank, input suppliers, contract farming models; grant and funding options overview.
- Group practical: prepare and present a
   Farm Leadership & Action Plan (layout +
   staffing + training + seasonal plan +
   budget + risk mitigation + timeline) —
   60–90 min to prepare; 10–15 min per
   group to present and receive feedback.
- Course wrap up: key takeaways, personal leadership goal review, certificates, next steps and follow-up support

## Practical outcomes:

Final presentations of actionable, time-bound farm leadership plans. Peer and trainer feedback.

- 2. Kindly follow the Terms of Reference provided below: Before Training, these must be submitted to department
  - Company profile
  - Service provider must have a valid Accreditation number with relevant SETA which is AGRISETA
  - Learning material (Course Content) could be isiZulu or English (this will depend on the facilitator's assessment during skills auditing). NB: Specify the numbers of pages expected for example +/- 100 pages and or cover of the documents. Learner activities, exercises and pictures should be included.
  - Provide a detailed training programme/lesson plan covers all the topics mentioned in the specifications above.
  - Copy of Qualification/certificates and CV of the staff to be used.

Staff to be used must have relevant qualification, 2-3 years' experience and registered with relevant SERVICE-SETA.

Professionalisms must be practices at all times.

## **During Training**

Conduct training as prescribed or in accordance with the requirements.

Training should start at 8am and end at 4pm for the specified period.

Ensure all leaners undergo classroom 60% theory and 40% on farm practical (specify the

| accepted / are liable to be rejected by ASD section (e. g. lacking the required detailed supporting documents).  * LABOUR (IF APPLICABLE *DELIVERY (IF APPLICABLE) | · |  |
|--|---|--|
| section (e. g. lacking the required detailed   |   |  |
| comply with this special condition may be not  |   |  |
| All prospective service providers who do not   |   |  |
| Misrepresentation of facts with regard to the above or any other matters pertaining to this request will not be tolerated  |   |  |
| Payments will be made based on satisfactory service rendered.  |   |  |
| Clear times and deliveries will be agreed and approved before commencement of the training   |   |  |
| The service provider and end user are expected to communicate and agreed on implementation issues before training commences.                                       |   |  |
| Conditions of the services after appointment   |   |  |
| Submit the Invoice   |   |  |
| Issue the Certificates of the learners completed the program   |   |  |
| Filled and signed Attendance register by both the learners and facilitator.  |   |  |
| Filled evaluation forms  |   |  |
| Facilitator's reports  |   |  |
| After Training   |   |  |
| clear and specified if needed.   |   |  |
| training, NB: type of inputs required should be  |   |  |
| Supply the inputs and resources for practical  |   |  |

 $\pm \lambda$ 

, ,

|   | TOTAL PRICE |
|---|-------------|
| CIDB Grading (IF APPLICABLE):                       |             |
| COMPANY NAME :                                      |             |
| CSD NUMBER :  |             |
| ADDRESS :   |             |
| CONTACT PERSON :                                    |             |
| CONTACT NUMBER :                                    |             |
| *VAT Registration No. (Supplier)                    |             |
| PRICES ARE VALID FOR DAYS  Mark one Box (X)  30  60 | 90 120      |
| SIGNATURE   | DATE        |

# PART A INVITATION TO BID YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)

| BID NUMBER:  |  | 526/2152                  | CLOSING DATE:            | 111 (177)             | 20/10/2                                 |                          |                       |              | 44.00                   |
|--|--|---------------------------|--------------------------|-----------------------|---|--------------------------|-----------------------|--------------|-------------------------|
| BID NOWBER.  |  |                           | CES PROVIDER TO PROVID   | E NON-                |   |                          | CLOSING<br>VING ON LE |              | 11:00 ANAGEMENT TO CASP |
| DESCRIPTION  | FUNDE  | D BENEFICARIE             | S FOR MULTIPLE PROJECT   | S FOR 5               | DAYS.                                   |                          |                       |              |                         |
| BID RESPONSE   | DOCUM  | ENTS MAY BE               | DEPOSITED IN THE BID     | BOX SI                | ITUATED A                               | AT (STREET )             | ADDRESS)              | 11.71        |                         |
| 1 CEDARA ROAL  | SCM:   | BID BOX                   |                          |                       |   |                          |                       |              |                         |
| BIDDING PROCE  | DURE E   | NQUIRIES MA               | Y BE DIRECTED TO         | TEC                   | CHNICAL E                               | ENQUIRIES M              | AY BE DIR             | ECTED TO:    |                         |
| CONTACT PERS   | ON   | KHOLIWE M                 | KHIZE                    | CON                   | NTACT PE                                | RSON                     |                       |              |                         |
| TELEPHONE NUI  | MBER   | 033 355 9359              |                          | TEL                   | EPHONE I                                | NUMBER                   |                       |              |                         |
| FACSIMILE NUMI   | BER  | N/A                       |                          | FAC                   | SIMILE N                                | JMBER                    |                       |              |                         |
| E-MAIL ADDRESS   |  |                           | nize@kzndard.gov.za      | E-M                   | AIL ADDR                                | ESS                      |                       |              |                         |
| NAME OF BIDDE  |  | N                         |                          |                       |   |                          |                       |              |                         |
|  |  |                           |                          |                       |   |                          |                       |              |                         |
| POSTAL ADDRES  |  |                           |                          |                       |   |                          |                       |              |                         |
| STREET ADDRES  |  |                           |                          |                       | 1                                       |                          |                       | 1            |                         |
| TELEPHONE NUM  | MBER   | CODE                      |                          |                       | NUMBE                                   | R                        |                       |              |                         |
| CELLPHONE NUM  | MBER   |                           |                          |                       | T                                       |                          |                       |              |                         |
| FACSIMILE NUME   | BER  | CODE                      |                          |                       | NUMBE                                   | R                        |                       |              |                         |
| E-MAIL ADDRESS   |  |                           |                          |                       |   |                          |                       |              |                         |
| VAT REGISTRA<br>NUMBER                                     | ATION  |                           |                          |                       |   |                          |                       |              |                         |
| SUPPLIER   | ATUC   | TAX                       | _                        |                       |   | CENTRAL                  |                       |              |                         |
| COMPLIANCE ST  | AIUS   | COMPLIANCE<br>SYSTEM PIN: |                          |                       | OR                                      | SUPPLIER DATABASE        |                       |              |                         |
|  |  |                           |                          |                       |   | No:                      | MAAA                  | <b>\</b>     |                         |
| B-BBEE STATUS<br>LEVEL VERIFICAT                           | TION   |                           | APPLICABLE BOX] es       |                       |   | US LEVEL SW              | /ORN                  |              | PPLICABLE BOX]          |
| CERTIFICATE  | IION   |                           | es 🗌 No                  | AFF                   | IDAVIT                                  |                          |                       |              | Yes  No                 |
|  |  |                           |                          |                       |   |                          |                       |              |                         |
| IA B-BBEE STATUS   | S LEVEL  | VERIFICATION              | CERTIFICATE/ SWORN AF    | FINAVIT               | (FOR FMF                                | S & OSEs) MI             | IST RE SURI           | MITTED IN OR | DED TO OUALIEV FOR      |
| PREFERENCE POI   | NTS FOR  | B-BBEE]                   | OLIVINIONIE OFFICIAL AL  | IIDAVII               | (I ON LIME                              | o a aocs, mo             | OT DE SUDI            | MITTED IN OR | DER TO QUALIFY FOR      |
| ARE YOU THE ACCREDITED                                     |  |                           |                          |                       |   |                          |                       |              |                         |
| REPRESENTATIV  | E IN   |                           |                          |                       |   | DREIGN BASE              |                       | ∏Yes         | □No                     |
| SOUTH AFRICA F   | OR   | ☐Yes                      | □No                      |                       |   | R THE GOOD<br>ORKS OFFEI |                       |              |                         |
| THE GOODS /SERVICES /WOR                                   | ks   | JIF YES ENCL              | OSE PROOFI               | 7021                  | *************************************** |                          | (LD)                  | [IF YES, AN  |                         |
| OFFERED?   | .110   | ĮII TEO ENOE              | OSEFROOF                 | QUESTIONNAIRE BELOW ] |   |                          | NAIRE BELOW J         |              |                         |
| QUESTIONNAIRE  | TO BID   | DING FOREIG               | N SUPPLIERS              |                       |   |                          |                       |              |                         |
| IS THE ENTITY A RI   | ESIDENT  | OF THE REPU               | BLIC OF SOUTH AFRICA (RS | SA)?                  |   |                          |                       | /ES 🗌 NO     |                         |
| DOES THE ENTITY HAVE A BRANCH IN THE RSA?                  |  |                           |                          |                       |   |                          |                       |              |                         |
| DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? |  |                           |                          |                       |   |                          |                       |              |                         |
| DOES THE ENTITY  | HAVE A   | NY SOURCE OF              | INCOME IN THE RSA?       |                       |   |                          |                       | YES 🗌 NO     |                         |
| IF THE ANSWER  | IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?  IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW. |                           |                          |                       |   |                          |                       |              |                         |
|  |  |                           | I I TETEITOL OLI         |                       | AND) AIT                                | I HOT KEE                | JULEN AGI             | LIX Z.J DEL  | J11.                    |

## PART B TERMS AND CONDITIONS FOR BIDDING

## 1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED—(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

## 2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

| SIGNATURE OF BIDDER:   |
|--|
|  |
| CAPACITY UNDER WHICH THIS BID IS SIGNED:                       |
| (Proof of authority must be submitted e.g. company resolution) |
| DATE:  |
|  |

## **BIDDER'S DISCLOSURE**

## 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

## 2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, employed by the state?

  YES/NO
  - 1.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| Full Nam | e  | Identity Number  | Name of State institution    |
|----------|--|--|------------------------------|
|          |  |  |                              |
|          |  |  |                              |
|          |  |  |                              |
| 2.2      | Do you, or any person who is employed by | n connected with the bidder, have a the procuring institution? YES/NO  | relationship with any person |
| 2.2.1    | If so, furnish particu                   | lars:  |                              |
| 2.3      | or any person having                     | ny of its directors / trustees / shareho<br>a controlling interest in the enterpri<br>se whether or not they are bidding | ise have any interest in any |
| 2.3.1    | If so, furnish particula                 | ars:   |                              |

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

## 3 DECLARATION

| I, the undersigned,   |
|---|
| (name)in submitting the   |
| accompanying bid, do hereby make the following statements that I certify to be true |
| and complete in every respect:  |

- 3.1 I have read and I understand the contents of this disclosure:
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium 2 will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.
I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA

SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN

MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

| Signature | Date        |
|-----------|-------------|
| Position  | Name of bid |

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

## PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

## 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

## 1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the 90/10 preference point system.
- b) The applicable preference point system for this tender is the 80/20 preference point system.
- c) Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - (a) Price: and
  - (b) Specific Goals.

## 1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

|                | POINTS |
|----------------|--------|
| PRICE          | 80     |
| SPECIFIC GOALS | 20     |

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

#### 2. **DEFINITIONS**

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation:
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

#### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 3.1. POINTS AWARDED FOR PRICE

## 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

80/20

A maximum of 80 or 90 points is allocated for price on the following basis:

90/10  $Ps = 80\left(1 - \frac{Pt - Pmin}{Pmin}\right)$  or  $Ps = 90\left(1 - \frac{Pt - Pmin}{Pmin}\right)$ Where

Ps Points scored for price of tender under consideration

Pt = Price of tender under consideration Pmin = Price of lowest acceptable tender

## 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

## 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$
 or 
$$Ps = 90\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

## 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
  - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

| The specific goals allocated points in terms of this tender                    | Number of points<br>allocated<br>(80/20 system)<br>(To be completed by the<br>organ of state) | Tenderer to indicate<br>number of points to be<br>claimed<br>(Number of points claimed<br>to a maximum of 10 points |
|--|---|---|
| 100% Black owned entities  | 10  |   |
| The specific goals allocated points in terms of this tender                    | Number of points<br>allocated<br>(80/20 system)<br>(To be completed by the<br>organ of state) | Tenderer to indicate number of points to be claimed (Number of points claimed to a maximum of 10 points             |
| Enterprises located in a specific District (Proof of residence to be attached) | 10  | •   |
| 51% Black people who are women   | 10  |   |
| 51% Black people who are youth   | 8   |   |
| 51% Black people with disabilities (Proof to be attached)                      | 7   |   |
| 51% Black people living in rural or underdeveloped areas or townships          | 6   |   |
| 51% Black people who are military veterans (Proof to be attached)              | 6   |   |
| A cooperative owned by 51% black people  | 5   |   |

## **DECLARATION WITH REGARD TO COMPANY/FIRM**

| 4.3. | Name of company/firm |              |         |
|------|----------------------|--------------|---------|
| 4.4. | Company              | registration | number: |
|      | £                    |              |         |

## 4.5. TYPE OF COMPANY/ FIRM

Partnership/Joint Venture / Consortium
One-person business/sole propriety
Close corporation
Public Company
Personal Liability Company
(Pty) Limited
Non-Profit Company
State Owned Company
[TICK APPLICABLE BOX]

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
  - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
    - (a) disqualify the person from the tendering process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution, if deemed necessary.

|                            | SIGNATURE(S) OF TENDERER(S) |
|----------------------------|-----------------------------|
| SURNAME AND NAME:<br>DATE: |                             |
| ADDRESS:                   |                             |
|                            |                             |
|                            |                             |

## CONTRACT FORM - PURCHASE OF GOODS/WORKS

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SUCCESSFUL BIDDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SUCCESSFUL BIDDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

## PART 1 (TO BE FILLED IN BY THE BIDDER)

| 1. | I hereby undertake to supply all or any of the goods and/or works described in the attached bidding documents to (name of              |
|----|--|
|    | institution) in accordance with the requirements and specifications stipulated in bid number   |
|    | at the price/s quoted. My offer/s remain binding upon me and open for acceptance by the purchaser during the validity period indicated |
|    | and calculated from the closing time of bid.   |

- 2. The following documents shall be deemed to form and be read and construed as part of this agreement:
  - (i) Bidding documents, viz
    - Invitation to bid;
    - Tax clearance certificate;
    - Pricing schedule(s);
    - Technical Specification(s);
    - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
    - Declaration of interest;
    - Declaration of bidder's past SCM practices;
    - Certificate of Independent Bid Determination
    - Special Conditions of Contract:
  - (ii) General Conditions of Contract; and
  - (iii) Other (specify)
- 3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the goods and/or works specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
- 4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
- 5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.
- 6. I confirm that I am duly authorised to sign this contract.

| NAME (PRINT) |               |
|--------------|---------------|
| CAPACITY     | <br>WITNESSES |
| SIGNATURE    | <br>1         |
| NAME OF FIRM | <br>2         |
| DATE         | <br>          |

## CONTRACT FORM - PURCHASE OF GOODS/WORKS

## PART 2 (TO BE FILLED IN BY THE PURCHASER)

| An official ord    | ler indicating delivery in                        | structions is forthco | oming.             |   |  |
|--------------------|---|-----------------------|--------------------|---|--|
|                    | o make payment for the goeipt of an invoice accor |                       |                    | n the terms and conditions of             | f the contract, within 30 (  |
| ITEM<br>NO.        | PRICE (ALL<br>APPLICABLE<br>TAXES<br>INCLUDED)    | BRAND                 | DELIVERY<br>PERIOD | B-BBEE STATUS<br>LEVEL OF<br>CONTRIBUTION | MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable) |
|                    |   |                       |                    |   |  |
|                    |   |                       |                    |   |  |
|                    |   |                       |                    |   |  |
| I confirm that     | I am duly authorised to                           | sign this contract.   |                    |   |  |
| ED AT              |   | ON                    |                    |   |  |
| - (DDINT)          |   |                       |                    |   |  |
| E (PRINT)<br>ATURE |   |                       |                    |   |  |
| CIAL STAMP         |   |                       | WITN               | ESSES                                     |  |
|                    |   |                       | 1.                 |   | 8  |
|                    |   |                       | 2.                 |   |  |
|                    |   |                       |                    |   | 8  |

## **CONTRACT FORM - RENDERING OF SERVICES**

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

## PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)

| 1. |     | hereby       | undertake      | to   | render      | services    | described      | in     | the     | attached      | bidding    | documents      | to      | (name      | of     | the   |
|----|-----|--------------|----------------|------|-------------|-------------|----------------|--------|---------|---------------|------------|----------------|---------|------------|--------|-------|
|    | ins | stitution)   |                |      |             | in accord   | dance with the | e requ | uireme  | ents and task | directives | / proposals sp | pecific | ations sti | pulate | ed in |
|    | Bio | d Number.    |                |      | at the pric | e/s quoted. | My offer/s re  | main   | bindir  | ng upon me a  | and open f | or acceptance  | by th   | e Purchas  | ser du | ıring |
|    | the | e validity p | eriod indicate | d an | d calculate | ed from the | closing date   | of the | e bid . |               |            |                |         |            |        |       |

- 2. The following documents shall be deemed to form and be read and construed as part of this agreement:
  - (iv) Bidding documents, viz
    - Invitation to bid;
    - Tax clearance certificate;
    - Pricing schedule(s);
    - Filled in task directive/proposal;
    - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
    - Declaration of interest;
    - Declaration of bidder's past SCM practices;
    - Certificate of Independent Bid Determination;
    - Special Conditions of Contract;
  - (v) General Conditions of Contract; and
  - (vi) Other (specify)
- 3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
- 4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
- 5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.
- 6. I confirm that I am duly authorised to sign this contract.

| NAME (PRINT) | § | WITNESSES |
|--------------|---|-----------|
| CAPACITY     | ş | WITHESSES |
| SIGNATURE    | § | 1         |
| NAME OF FIRM | § | 2         |
| DATE         |   | 2         |

## CONTRACT FORM - RENDERING OF SERVICES

## PART 2 (TO BE FILLED IN BY THE PURCHASER)

| 1.      | Iin my reference numberdatedannexure(s).                                     | capacity asfor the rend                        | ering of services ind | icated hereunder and                         | accept your bid under<br>or further specified in the               |
|---------|--|--|-----------------------|--|--|
| 2.      | An official order indicating service delivery instru                         | uctions is forthcoming.                        |                       |  |  |
| 3.      | I undertake to make payment for the services re after receipt of an invoice. | ndered in accordance                           | with the terms and c  | onditions of the contr                       | act, within 30 (thirty) days                                       |
|         | DESCRIPTION OF SERVICE   | PRICE (ALL<br>APPLICABLE<br>TAXES<br>INCLUDED) | COMPLETION<br>DATE    | B-BBEE<br>STATUS LEVEL<br>OF<br>CONTRIBUTION | MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable) |
|         |  |  |                       |  |  |
| 4.      | I confirm that I am duly authorised to sign this of                          | contract.                                      |                       |  |  |
| SIGNE   | O ATON   |  |                       |  |  |
| NAME (  | PRINT)   |  |                       |  |  |
| SIGNAT  |  |  |                       |  |  |
| OFFICIA | AL STAMP   |  | WITNES                |  |  |
|         |  |  |                       |  |  |
|         |  |  |                       |  |  |
|         |  |  | DATE:                 |  |  |

## CONTRACT FORM - SALE OF GOODS/WORKS

THIS FORM MUST BE FILLED IN DUPLICATE BY BOTH THE SUCCESSFUL BIDDER (PART 1) AND THE SELLER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SUCCESSFUL BIDDER AND THE SELLER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

## PART 1 (TO BE FILLED IN BY THE BIDDER)

| 1. | I hereby undertake to purchase all or any of the goods and/or works described in the attached bidding documents from (name of            |
|----|--|
|    | institution) in accordance with the requirements stipulated in (bid number) at the price/s   |
|    | quoted. My offer/s remain binding upon me and open for acceptance by the seller during the validity period indicated and calculated from |
|    | the closing time of bid.   |

- 2. The following documents shall be deemed to form and be read and construed as part of this agreement:
  - (vii) Bidding documents, viz
    - Invitation to bid:
    - Tax clearance certificate:
    - Pricing schedule(s);
    - Declaration of interest;
    - Declaration of bidder's past SCM practices;
    - Special Conditions of Contract;
  - (viii) General Conditions of Contract; and
  - (ix) Other (specify)
- 3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) quoted cover all the goods and/or works specified in the bidding documents; that the price(s) cover all my obligations and I accept that any mistakes regarding price(s) and calculations will be at my own risk.
- 4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
- 5. I undertake to make payment for the goods/works as specified in the bidding documents.
- 6. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.
- 7. I confirm that I am duly authorised to sign this contract.

| NAME (PRINT) | · · · · · · · · · · · · · · · · · · · |           |
|--------------|---------------------------------------|-----------|
| CAPACITY     |                                       | WITNESSES |
| CAPACITI     |                                       | 1         |
| SIGNATURE    |                                       | 3         |
| NAME OF FIRM |                                       | DATE:     |
| DATE         |                                       |           |

## CONTRACT FORM - SALE OF GOODS/WORKS

## PART 2 (TO BE FILLED IN BY THE SELLER)

| NO.                 | DESCRIPTION                     | PRICE (ALL APPLICABLE TAXES INCLUDED) |  |
|---------------------|---------------------------------|---------------------------------------|--|
|                     |                                 |                                       |  |
|                     |                                 |                                       |  |
|                     |                                 |                                       |  |
|                     |                                 |                                       |  |
| I confirm that I am | duly authorised to sign this co | ontract.                              |  |
| ED AT               | ON                              |                                       |  |
| E (PRINT)           |                                 |                                       |  |
| ATURE               | ·····                           |                                       |  |
|                     |                                 |                                       |  |